

# Opportunity Zones

Join us to learn from these experts about the Opportunity Zones, a program created to increase investment by investors into specific census tracts, and its effects on the commercial real estate industry.

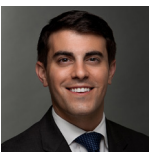


*Christine Mackay* joined the City of Phoenix as Community and Economic Development Director in August, 2014. She was recruited to lead the Community & Economic Development Department which includes the Business Development Team, Business Retention and Expansion, Small Business and Entrepreneurial efforts, Downtown Development, International, Retail and Workforce Development.

During Christine's first year, once a struggling office employment core, Midtown Phoenix experienced over 2 million square feet absorption which included Banner Health's relocation of its headquarters in 320,000 square feet.

During the past five years, she has helped locate or expand more than 180 companies into the Region, brought more than 63,000 jobs, added nearly 8 million square feet to the industrial/office base and brought more than \$7 billion in capital investment in to the community. Some of the companies Christine has assisted and recruited include American Express, Uber, Bank of America, PayPal, Facility Source, Wells Fargo, Intel, Aligned Energy, General Motors, Galvanize, WebPT, Orbital Sciences, Honeywell, Famer's Insurance, Avnet, and Banner Health.

In 2016, Christine was named the Economic Developer of the Year, by the Arizona Association for Economic Development (AAED) and received the Landmark Leaders Government Liaison Award from the Phoenix Business Journal. [FULL BIOGRAPHY.](#)



*Byron Sarhangian* is based in Snell & Wilmer's Phoenix office where he serves as Co-Chair of the firm's Real Estate Practice Group and Opportunity Zone Industry Group. His practice is concentrated in real estate and business transactions which include purchase and sale transactions, leasing, financing and brokerage matters. Byron advises large and small corporate clients in corporate real estate matters throughout the United States. His practice also involves drafting and negotiating construction agreements for owners, lenders, general contractors and subcontractors. Byron is currently representing investors, fund sponsors and developers with respect to the Opportunity Zone Program. He has worked on property exchange agreements between state entities as well as a variety of zoning and permitting matters. Byron's work includes ground leases and finance agreements on Native American lands.

Byron is also a member of Snell & Wilmer's Attorney Development Committee.



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Guest Speakers:

Christine **Mackay**  
City of Phoenix

Byron **Sarhangian**  
Snell & Wilmer



When:

Tuesday, January 15, 2019



11:30 am - Check in/networking

11:45 am - Program

12:45 pm - 1:00 pm Networking



Where: Phoenix Country Club  
**2901 N 7th St. Phoenix, AZ 85014**



\$45/Member - \$65/Non-Member  
\$40/Early Bird  
Includes Lunch



Register at [www.arizonacrew.org](http://www.arizonacrew.org)

Early Bird registration deadline:  
Friday, January 4, 2019 by 10 pm

Registration deadline:  
Thursday, January 10, 2019 by 10 pm



Any questions, please call  
+1 785 832 1808



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\*\*No phone or email registrations will be taken, and no cancellations will be accepted after 10 pm January 10th. A limited number of on-site registrations may be accepted, but are not guaranteed. Priority given to members. The charge for on-site registration will be an additional \$20.00\*\*