

# 2018 NEW TAX LAWS:

How the New Tax Law Impacts  
Real Estate Deals and Even Your  
Paycheck!

Join us to learn from expert tax professionals in their fields Beth Cohn, tax attorney and Sandy Abalos, CPA, about the new tax laws and their impact on real estate transactions and individuals involved in real estate, including 1031 like kind exchanges, partnership audit rules, reduced or elimination of travel and entertainment expenses – no free lunch, tax brackets changed for both business and individuals, new 20% deduction for pass-through entities, estate planning changes and more.



**Beth S. Cohn, JD, CPA - Shareholder, Jaburg Wilk**

Beth is a shareholder at Jaburg Wilk and has been practicing law for more than three decades. She chairs the firm's Business Law and Estate Planning Departments. As both a Tax Specialist and a Certified Public Accountant, she has expertise in business and real estate transactions as well as tax planning, succession

planning and estate planning for businesses and their owners. Beth's expertise and wide range of experience in structuring business entities and succession plans allows her clients to take advantage of tax and business opportunities, as well as protecting the individual business owner's assets from the reach of creditors.



**Sandy Abalos, CPA, MA - Principal REDW, LLC**

Sandy has more than 30 years of successful public accounting experience, specializing in meeting the financial needs of privately held businesses. Sandy heads REDW's tax practice in Arizona and serves as Principal-in-Charge of the firm's Phoenix office.

She has championed issues in taxation, independent contractor status and estate tax reform as a delegate to the White House Conference on Small Business, and was credited with playing an instrumental part in the passage of the Small Business Jobs Protection Act while serving as the SBA's Region IX Tax Chair. She has testified before Congress on numerous occasions and advises congressional officials on the impact of tax legislation. Sandy is an expert on issues impacting the business community, with a record of public policy leadership, business excellence and community effectiveness that is recognized on a local and national level.

\*\*No phone or email registrations will be taken, and no cancellations will be accepted after 10 pm March 15th. A limited number of on-site registrations may be accepted, but are not guaranteed. Priority given to members. The charge for on-site registration will be \$65.00\*\*



# AZCREW PHOENIX

[www.arizonacrew.org](http://www.arizonacrew.org)

Guest Speakers:



Beth **Cohn** JD, CPA

Shareholder, Jaburg Wilk

Sandy **Abalos** CPA, MA

Principal REDW, LLC



When:

Tuesday, March 20, 2018

Early Bird Registration by Friday,  
March 9th



Networking with Speakers: 11:30 am  
Program: Noon - 1:00 pm



Phoenix Country Club

**2901 N 7th St. Phoenix, AZ 85014**



\$45/Member (\$40 Early Bird)

\$65/Non-Member

Includes Lunch



Register now at [www.arizonacrew.org](http://www.arizonacrew.org)

Registration deadline:

Thursday, March 15th by 10 pm



If Any Questions, Please Call

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